

TransContinental Title Company

2605 Enterprise Road East Suite 300
Clearwater, FL 33759

To Our Valued Abstractor/Search Vendors:

Please accept my apologies for the "informality" of a generated-email to all of you – my desire was to call each of you personally to discuss the following; however, time is of the strictest essence and I have hundreds of vendors to reach.

Most of you are aware that TransContinental Title was purchased by First American Lenders Advantage last year; and as such, we have been slowly but surely integrating ourselves into the family of First American and its on-going goal to be the lowest cost provider of title insurance needs. To that end, we are trying to be proactive by reducing our costs for our outsourced title placement and production so that we are able to retain the authority to continue to produce our own title products. Therefore, we are looking to our vendors to reduce their fees to enable us to reach our efficiency goal.

We are hoping that you will remain in a continued-working relationship with us and agreeable to reducing your fees by ten (10%) percent.

If this is agreeable to you, you need not respond to this email. *Our records will reflect your approval as well as the effectuated 10% reduction in abstractor/search fees.*

If this reduction is NOT agreeable to you, please respond to Andrea Somers by email at asomers@tctitle.com, or fax (866) 845-4330 WITHIN 48 HOURS of receipt of this email so that we may follow-up with you.

Each of you are important to us and to the success of our respective companies. We are striving for excellence in our customer-service goals and hope each of you will continue to be a part of that process.

Kindest regards,



Andrea Somers